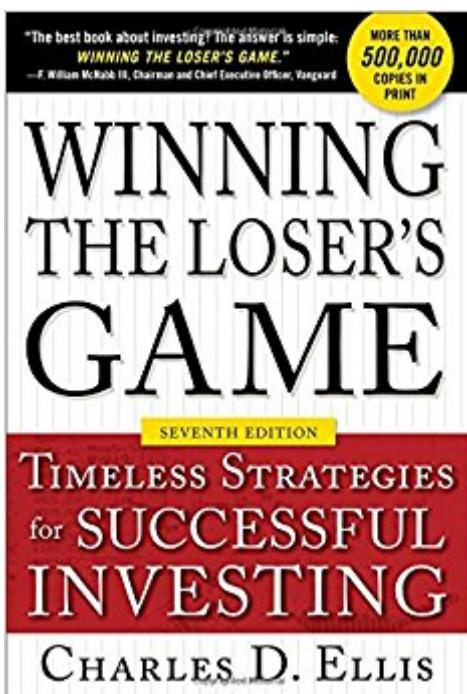


The book was found

# Winning The Loser's Game, Seventh Edition: Timeless Strategies For Successful Investing



## Synopsis

The go-to guide for serious investors seeking long-term success, *Winning the Loser's Game* explains clearly the all-important lessons learned over half a century working with the world's leading investment experts. Called "Wall Street's wisest man" by *Money* magazine, Charles Ellis converts the expertise he has developed as a consultant to the world's largest pension, endowment and sovereign wealth funds and as a teacher at Harvard, Yale and Princeton into candid, pithy, easy to use chapters on how to succeed as an investor. This final edition of this popular book—*it has already sold over 500,000 copies*—is packed with important up to the minute facts and insights into—*Why indexing continues to out-perform active*—*indexing fees are much higher than most of us realize*.*How 401(k) plans can and should be modernized*.*Why understanding behavioral economics is so important for all investors*. With *Winning the Loser's Game*, you have anything you need to identify your unique investment objectives, develop a realistic and powerful investment program, and enjoy superior results. In 2 or 3 hours of easy reading, you can have the same informed and candid advice that his clients gladly pay big fees to get from Charles Ellis. You'll also have fun.

## Book Information

Series: *Winning the Loser's Game*

Hardcover: 304 pages

Publisher: McGraw-Hill Education; 7 edition (April 3, 2017)

Language: English

ISBN-10: 1259838048

ISBN-13: 978-1259838040

Product Dimensions: 6.2 x 1.1 x 9.2 inches

Shipping Weight: 1.2 pounds (View shipping rates and policies)

Average Customer Review: 4.4 out of 5 stars 8 customer reviews

Best Sellers Rank: #90,213 in Books (See Top 100 in Books) #23 in Books > Business & Money > Economics > Public Finance #164 in Books > Business & Money > International > Economics #315 in Books > Business & Money > Investing > Introduction

## Customer Reviews

"This remarkably insightful and lucidly written investment classic should be required reading for

every serious investor."Ã¢â€¢ Burton G. Malkiel, author of *A Random Walk Down Wall Street*"This is by far the best book on investment policy and management."Ã¢â€¢ Peter Drucker"Ellis has written a liberating book about investing. This book will enable you to face your money matters squarely, with intelligence and vision, and help you create a plan that will increase the security and freedom of your later years."Ã¢â€¢ Byron R. Wien, Morgan Stanley"A must-read. This clearly written book explores concepts essential to both institutional and individual investors. It is not a simplistic 'do-it-yourself' cookbook, but an elegant guide to investment truths and paradoxes."Ã¢â€¢ Abby Joseph Cohen, Stock Market Strategist and Managing Director, Goldman, Sachs & Co."Radical in its simplicity. Investors--institutional and otherwise--will find this jolt to their cherished beliefs refreshing."Ã¢â€¢ Adam Smith, author of *Adam Smith's Money World*"An outstanding guide for the individual investor, full of sound and useful advice for making one's way through the confusing maze of our contemporary financial world."Ã¢â€¢ William E. Simon, former Secretary of the TreasuryÃ¢â€¢ "The best book about investing? The answer is simple: *WINNING THE LOSER*Ã¢â€¢,S GAME."Ã¢â€¢Ã¢â€¢ F. William McNabb III, Chairman, President, and CEO, The Vanguard Group, Inc.Ã¢â€¢ "A must-read classic that has stood the test of timeÃ¢â€¢ both in the markets and on the courts.Ã¢â€¢Ã¢â€¢ Martin Leibowitz, Managing Director at Morgan Stanley ResearchÃ¢â€¢ "This remarkably insightful and lucidly written investment classic should be required reading for every serious investor."Ã¢â€¢Ã¢â€¢ BURTON G. MALKIEL, author of *A Random Walk Down Wall Street*"The first edition of Charley EllisÃ¢â€¢'s great *Winning the Loser*Ã¢â€¢,s Game was published in 1985. EachÃ¢â€¢ subsequent edition has gotten more comprehensive, and more timely, and his seventh edition is best of all. Read it. Enjoy it. Learn from it."Ã¢â€¢Ã¢â€¢ John C. Bogle, Founder of the Vanguard Group and First Index Mutual FundÃ¢â€¢ "Ellis has written a liberating book about investing. This book will enable you to face your money matters squarely, with intelligence and vision, and help you create a plan that will increase the security and freedom of your later years."Ã¢â€¢Ã¢â€¢ BYRON R. WIEN, Morgan StanleyÃ¢â€¢ "A must-read. This clearly written book explores concepts essential to both institutional and individual investors. It is not a simplistic Ã¢â€¢ do-it-yourself Ã¢â€¢ cookbook, but an elegant guide to investment truths and paradoxes."Ã¢â€¢Ã¢â€¢ ABBY JOSEPH COHEN, Stock Market Strategist and Managing Director, Goldman, Sachs & Co.Ã¢â€¢ "Radical in its simplicity. InvestorsÃ¢â€¢ institutional and otherwiseÃ¢â€¢ will find this jolt to their cherished beliefs refreshing."Ã¢â€¢Ã¢â€¢ ADAM SMITH, author of *Adam Smith's Money World*"An outstanding guide for the individual investor, full of sound and useful advice for making oneÃ¢â€¢'s way through the

confusing maze of our contemporary financial world.  WILLIAM E. SIMON, former Secretary of the Treasury  "No one understands what it takes to be a successful investor better than Charley Ellis and no one explains it more clearly or eloquently. This updated investment classic belongs on every investor's bookshelf."  CONSUELO MACK, Executive Producer and Managing Editor, Consuelo Mack WealthTrack  "This is less a book about competition than about sound money management. Sounder than Charley Ellis they do not come."  ANDREW TOBIAS, Author, *The Only Investment Guide You'll Ever Need* 

CHARLES D. ELLIS advises institutions, wealthy families and governments around the world. Much in demand as a compelling speaker, he chaired the investment committee at Yale University and chairs Whitehead Institute for Biomedical Research. Ellis has taught the advanced investment courses at both Harvard Business School and Yale School of Management, written 17 books and well over 100 articles. Recognized as one of 12 leading contributors to the investment profession, he has chaired the CFA Institute and has served on over a dozen investment committees and as a director of Vanguard. 

I've done a lot of reading re: Investments. I am trying to spend less time on my investments and get at least the same return. This book really made sense. I loved the analogies which will help my wife to understand "the Market" as well. Now if I can just follow my NEW Investment Philosophy, I'm sure all will go well.

It could have been covered in maybe four chapters if it wasn't so repetitive. More if it attempted to prove any of the assertions made. I agree with everything written, but this book wouldn't have convinced me. Maybe previous editions were better written?

Must read book.

Extreamly valuable and Clear. Much supporting data. My limited experience supports what he teaches.

A quick read with some good points. Investing 101 level book. If you are new to investing, a worthwhile read.

Waited 6 months for 7th Edition hoping to find new perspectives from Mr. Ellis. Unfortunately, compared to 6th Edition published four years ago- there is no discernible change or revision to content. No wonder the the publisher or the reviewers make no comments concerning the "new edition". No comments in Preface, Introduction, Front and Back Cover or the inside flaps!! What is the point of publishing another edition when there is nothing "new" or updated?? Just marketing. Hadn't expected that from McGraw Hill.

Truly one of the best books on successful investing for those who aren't financial experts and who aren't yet wealthy and who aren't day-traders, but who want to be successful long-term investors and to live a comfortable life before and during retirement. It explains why the only real chance that everyday people now have for being successful investors is to use index funds for the majority of their investment money. It shows in easily understood terms how and why the investment world has changed so much over the last 50 years that it is practically impossible even for investors and professional fund managers using high-cost actively-managed funds to beat the market with any extended rate of success. It shows why there is a much higher rate of financial success by using low-cost, passive index funds to closely match the performance of the markets. This book will open your eyes to the truths of present-day investing. I am not a book critic or a financial expert of any kind. I'm just a retired guy who has made many investing mistakes during my life using several financial advisors and as many strategies to try to invest for retirement (not using index funds). Had I read an earlier edition of this book much earlier in my life, I would have been in much better financial shape now. But better late than never.

Along with the works of Graham and Bogle, the book provides the individual investor with the knowlegde needed to improve their financial well being and cut through the financial industry's marketing BS.

[Download to continue reading...](#)

Winning the Loser's Game, Seventh Edition: Timeless Strategies for Successful Investing Real Estate: 25 Best Strategies for Real Estate Investing, Home Buying and Flipping Houses (Real Estate, Real Estate Investing, home buying, flipping houses, ... income, investing, entrepreneurship) Blackjack Strategy: Winning at Blackjack:Tips and Strategies for Winning and Dominating at the Casino (Blackjack, Counting Cards, Blackjack Winning, Good at Blackjack, Black Jack, Card Counting) Successful Business Plan: Secrets & Strategies (Successful Business Plan Secrets and

Strategies) Game of Thrones: 100 Question Trivia Game For True Fans (Epic Fantasy Series, Game of Thrones Books, Game of Thrones, Fantasy Books) (Epic Fantasy, Fantasy ... TV, TV Guide, Game of Thrones Book) The Book on Investing In Real Estate with No (and Low) Money Down: Real Life Strategies for Investing in Real Estate Using Other People's Money The Smart Real Estate Investor: Real Estate Book Bundle 2 Manuscripts Expert Strategies on Real Estate Investing, Starting with Little or No Money, Proven Methods for Investing in Real Estate The Smart Real Estate Investor: Real Estate Book Bundle 3 Manuscripts Expert Strategies on Real Estate Investing, Finding and Generating Leads, Funding, Proven Methods for Investing in Real Estate Real Estate: 30 Best Strategies to Prosper in Real Estate - Real Estate Investing, Financing & Cash Flow (Real Estate Investing, Flipping Houses, Brokers, Foreclosure) Real Estate Investing: 3 Manuscripts: How to Become Successful on a Property Market; How to Flip Houses for Passive Income; How to Become a Successful Real Estate Agent The Five Rules for Successful Stock Investing: Morningstar's Guide to Building Wealth and Winning in the Market Winning Lacrosse for Girls (Winning Sports for Girls) (Winning Sports for Girls (Paperback)) Winning Softball for Girls (Winning Sports for Girls) (Winning Sports for Girls (Paperback)) Winning Basketball for Girls (Winning Sports for Girls) (Winning Sports for Girls (Paperback)) Loser The Legend of Zippy Chippy: Life Lessons from Horse Racing's Most Lovable Loser The Biggest Loser Family Cookbook: Budget-Friendly Meals Your Whole Family Will Love The Biggest Loser Dessert Cookbook: More than 80 Healthy Treats That Satisfy Your Sweet Tooth without Breaking Your Calorie Budget BITTER BABY DADDY: WHEN A LOSER CAN'T LET GO Timeless Voices, Timeless Themes: California Edition Copper Level

[Contact Us](#)

[DMCA](#)

[Privacy](#)

[FAQ & Help](#)